

PSSA looking forward

Geoquip Worldwide hosted a well-attended Extraordinary General Meeting of the PSSA last month (March). Under the chairmanship of John Marshall (TSP), the meeting had been convened to receive the recommendations of the Strategy Working Group appointed at the 2015 AGM. Working Group members were John Marshall, Simon Towers (external consultant), Nigel Bullock (MD, Highway Care Ltd), Debbie Heald (MD, Heald Ltd) and Rob Oliver (Secretary to the Council). Simon Towers, principal author of "The Way Forward Prospectus" commented, "Putting the report together enabled me to talk to a lot of members and key stakeholders. The CPNI, in particular, have been very constructive with their advice and support. The discussions at the EGM brought out a lot of points on what sort of benefits and results the members want to see which can only help us in developing the Association." This newsletter contains some of the key resolutions from the EGM. ■

SUBSCRIPTIONS FREEZE

The EGM agreed to freeze membership subscription scales for the next membership year, commencing 1st July 2016. This means that there has been no increase in top level subscriptions since the formation of the PSSA in 2009

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The PSSA newsletter reaches over 1,000 named security industry professionals. If you are interested in advertising your products or services contact us: admin@pssasecurity.org

Security & Counter Terror Expo

Security & Counter Terror Expo is the event for any professional tasked with protecting assets, business, people and nations from terrorism. It brings over 9000 attendees from across the globe together to see the latest technology, hear about the latest developments, share best practice and ensure that their threat mitigation strategies are effective. **PSSA will be exhibiting, so please come and see us on Stand J81.**



External Liaison

Priorities have been set for the PSSA in terms of its external liaison. These include:

- A fully updated website – more effectively showcasing members and their products.
- Re-establishing the Advisory Panel – with key users and specifiers.
- Developing the PSSA contacts database – and keeping in more regular contact with the wider industry.
- Consultative meetings – maintaining engagement with government, its agencies and standards setting bodies to influence policy.
- Maintain and enhance partnerships with trade exhibition organisers.
- Working more closely with complementary trade associations and professional groups. ■

PSSA/Build UK Helplines

Via its membership of Build UK, PSSA members qualify for free access to the following helplines:

Employment	0844 249 9873
Health & Safety	0844 249 9874
Legal & Contractual helpline (England)	0844 249 9871
Legal & Contractual helpline (Scotland)	0844 249 9872
Tax & Business	0844 249 9875
Training	0844 249 5908
Retention Bonds	0844 249 5903

Members seeking advice or assistance will need to provide their company name and confirm that they are members of the PSSA.



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PSSA Member News

New Certification Project

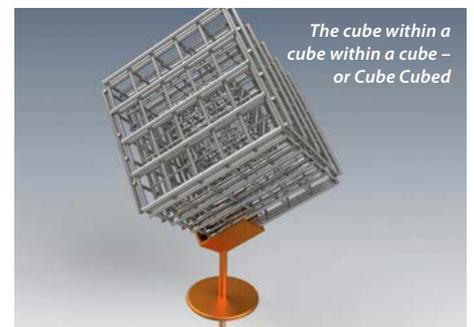
The PSSA is establishing a working group to consider future policy with reference to standards and schemes already supported by member companies. This will involve a pause in the current Verification Scheme pending the results of the detailed review of the working group. Rob Oliver, Secretary to the Council explained, "Steve Munden and Mike Webb of Business Keys have done great work in devising and delivering the PSSA Verification Scheme and we are very appreciative of their efforts. But there have been some significant challenges in making it sustainable going forward, so consequently we are taking a fresh look at future strategy. We want to make sure that whatever emerges meets the requirements of the maximum number of high security product suppliers as well as achieving widespread support and recognition amongst clients. Discussions, including with CPNI, have already started as to what comes next." ■

Fair Payment Charter



The Construction Supply Chain Payment Charter is supported by many leading organisations in and around the construction sector, including Build UK, and by the Government. To find out more about the Code and how your company can sign up it go to www.promptpaymentcode.org.uk ■

Zaun beats The Cube



PSSA member Zaun has created two innovative ornamental sculptures to showcase its product.

The cube within a cube within a cube – or Cube Cubed – is the creation of the steel fencing manufacturer's research and development manager, Adam Christie, in response to a challenge from director and co-founder Alastair Henman.

It features a 6" ArmaWeave cube inside a medium-sized cube of HiSec double space

inside a 12" cube made from Super Rebound.

The original sculpture is bound for the NatWest Bank commercial branch in Wolverhampton after Zaun's relationship director at the bank, Richard Downen, asked for a display piece to showcase Zaun's product.

But Henman was so taken with the design that he had a replica made to display in Zaun's own reception at its headquarters on Steel Drive. ■

PSSA Aims & Objectives



The EGM re-endorsed the objectives of the PSSA as...

"The principal aim of the PSSA is the promotion of the interests of professional companies involved in the design, supply, and installation of external perimeter protection products and services that provide the highest levels of protection against terrorist or criminal attack.

In order to achieve that aim the PSSA will seek to work with other individuals and organisations who share an objective to continually raise industry standards and to encourage the use of professionally installed, and independently tested, external perimeter protection products in all circumstances where terrorist or criminal attack is a risk." ■

PSSA Member News

Anti-terror product manufacturer celebrates a second award WIN this year

East-Yorkshire based manufacturer, Heald Ltd has experienced significant success in terms of award wins and shortlistings already this year. Earlier this month, Heald's Managing Director, Debbie Heald was named Director of the Year (up to £35m) in the inaugural Yorkshire Business Leaders Awards.

Heald Ltd designs, manufactures and installs a range of hostile vehicle mitigation systems which aim to prevent targeted terrorist attacks on high profile sites around the world. Their client base includes embassies, palaces, stadia, oil refineries, banks and many more.

The International, family-run business collected the Yorkshire Business Leaders award at the Millenium Gallery in Sheffield on 10th March 2016. The awards ceremony welcomed some of the country's most successful and dynamic business leaders and aimed to recognise their notable efforts in contributing to the future of businesses and overall economic growth.

Broadcasted by Colin Murray, the awards were founded by Elevation Group, Aon, August Equity, BHP Chartered Accountants and HSBC in partnership with Insider Media.

The latest award win follows an additional



Debbie Heald named Director of the Year (up to £35m) in the inaugural Yorkshire Business Leaders Awards.

triumph this month at The Northern Power Women awards, where Heald picked up the Small Business award. A highly contested event, The Northern Power Women seeks to champion gender diversity and positive organisational culture.

Heald is a strong supporter of gender diversity in the workplace, as demonstrated by Debbie's keen interest in working with STEM

organisations to encourage other females to follow her into the engineering industry.

Commenting on both award wins, Managing Director Debbie Heald stated:

"We are honoured to have been recognised for our commitment over the last year. We certainly didn't expect to win two awards already this year! The award wins are certainly a testament to the hard work and efforts of the team." ■

Hyde school kids inspired by all-year outdoor PE thanks to Fawns

Outdoor PE all year round is now a reality at a primary school in Greater Manchester since the installation of an all-weather sports pitch.

Oakfield Primary School in Hyde wanted to improve their outdoor play provision in particular giving greater opportunity for their children to be able to play a range of sports in a designated area away from the main playground.

They appointed Farnborough-based Fawns Recreational Services Ltd to install a 20m x 12m Multi-Use Games Area (MUGA) with polymeric surface.

The new court has allowed the school to run PE lessons outdoor all year round and has reduced pressure on the playground during break and lunch times with the ball court being used for free play as well as curriculum activities.

Fawns, which supplies inspirational play



for parks, schools & nurseries, turned to PSSA member and sports fencing expert Zaun for the MUGA fencing.

The new court has allowed the school to run PE lessons outdoor all year round and has reduced pressure on the playground during break and lunch times

The MUGA incorporates Zaun's Duo6 and Duo8 twin wire fencing range, with recessed goals hiding exits from the ends and basketball posts, backboards and hoops at either end above the goals.

Clamp bar covering panel ends ensures a safe playing surface with no sharp edges. ■

PSSA Member News

Shine Bright like a Diamond



Frontier Pitts is proud and delighted to be awarded WINNERS of the Gatwick Diamond Business

Awards International Business of the Year!

The Gatwick Diamond Business Awards acknowledges those businesses or people who have shown innovation and inspiration in their work, and have demonstrated a real commitment to this world-class region.

The Winners were unveiled at the 8th Annual Gatwick Diamond Business Awards at the Effingham Park Hotel, on 17th March, 2016. The Headline Sponsors are Gatwick Airport, NatWest, Nestle and Vines BMW & Mini. The Evening started with a Pre-Dinner Reception sponsored by Thomas Eggar, part of Irwin Mitchell, and the evening rounded off with the now highly anticipated After-Show Party, sponsored by Heart Sussex & Surrey.

When judging the International Business Award of the Year the judges looked for a Organisation where the International growth has enormous benefits for the Gatwick Diamond economy. Frontier Pitts best demonstrated an international growth strategy that has achieved outstanding levels of sales, profit and market share improvement.

Frontier Pitts received the iconic Diamond engraved award

Stephen Gaffer, Technical Sales Director of Frontier Pitts commented 'Frontier Pitts is delighted to be named Winner of International Business of the Year at the Gatwick Diamond Business Awards. Frontier Pitts manufactures Security Gates, Automatic Barriers, Bollards and Turnstiles in the heart of the Gatwick Business region. This equipment is installed throughout the UK and exported around the World, including the Middle East, Europe, Australia, Russia and the Far East. This award recognises the counter terrorist equipment which is produced in Gatwick area using local skills, mitigating potential threats internationally, and Protecting Our World.

Paul Gresham, Chairman of the Gatwick Diamond Initiative said "This company demonstrated consistent international sales growth across several years in many difficult



(Left to right) Sanjeev Bhaskar, Presenter and Comedian, Andrea Catlow – Frontier Pitts On Site Operations Director, Ali Al-Sohaini – Frontier Pitts Overseas Manager, Sally Osmond – Frontier Pitts Brand & Development Manager, Paul Gresham – Chairman of the Gatwick Diamond Initiative.



and challenging foreign markets.

"It was good to see Gatwick Diamond designed and engineered products meeting the most stringent of tests, beating competitors.

The global political situation will ensure that this company continues to strengthen its market lead around the world."

Frontier Pitts is the British manufacturer of Security Gates, Automatic Barriers, Road blockers, Rising & Static Bollards, Pedestrian Control Gates & Turnstiles.

Our Anti Terra Hostile Vehicle Mitigation (HVM) range has been successfully impact tested in accordance to the new International IWA14 & the British PAS68 specifications.

Over the last two years Frontier Pitts have won multiple projects in the Middle East,

including project managing and installing numerous IWA 14 and PAS 68 impact tested Terra Sliding Gates and Terra Manual Barriers in the Oil Fields of Iraq, providing Hostile Vehicle Mitigation to Critical National Infrastructure.

With more than 20 years of experience in Europe, the Middle East, the Far East and recent installations in Australia and Russia, we are at the fore front of the supply chain to most of the government states and critical infrastructure sites.

Despite all the challenges and difficulties of working in hostile environments, Frontier Pitts team of engineers installed all the equipment, whilst training local personnel, further cementing Frontier Pitts as the top name in the global HVM market. ■

PSSA Member News

Townscape safeguards Birmingham New Street



Perimeter protection specialist, Townscape Products, is helping to safeguard more than 170,000 daily passengers at the newly refurbished Birmingham New Street station.

Townscape has installed 20 of its bespoke PAS 68 Counter Terror (CT) Blocks and three SS PAS 68 planters, designed to stop vehicle-based attacks, as part of the £750 million transformation of Birmingham New Street.

Townscape was appointed to develop a tailored perimeter security solution which would not only protect the building from hostile vehicle attacks, but also create a high quality urban landscape at the base of the transport hub.

Jonathan Goss, managing director of Townscape said: "The newly renovated station sees more than 170,000 passengers in transit

a day and will attract thousands more visitors with the new shopping complex, so a robust hostile vehicle mitigation (HMV) system was needed to defend the busy hub.

"In 2003 the old Birmingham New Street was voted the ugliest building in Britain. To help discredit that we were determined to provide perimeter protection which was aesthetically pleasing and blend in with the modernisation of the newly designed station, whilst also providing an open but secure perimeter.

"We worked to develop and install three stainless steel SS PAS 68 planters around the front of the building and 20 granite clad PAS 68 CT Blocks around the taxi rank, which tied into the new look of the station. The CT blocks were topped with granite and anti-skater studs, for a high quality, anti-vandalism finish."

The 100mm low profile foundation required by CT Blocks made the installation easy and with no disruption to underground infrastructure. Townscape took its leading HMV product, the CT Block, and gave it additional purposes as security seating for this special project. Visitors to the new station will enjoy a public plaza, unaware that the seating and landscaping has been creatively designed to provide the utmost protection.

One of the leading HVM systems on the market, CT Blocks are manufactured at Townscape's Sutton-in-Ashfield factory. Each weigh in at 2.2 tonnes and are made using a special mix of aggregates designed for ultimate strength. The CT Blocks only require minimal groundwork due to their low profile foundation, making them cost effective to install without compromising security. The blocks are positioned where a building is vulnerable to vehicular incursion and meet the PAS 68 standard for vehicle immobilisation.

Townscape's integrated HVM range, which includes blocks, bollards, barriers and planters has been designed to give an aesthetically pleasing solution, fitting into the landscape surroundings. For more information on Townscape's integrated PAS 68 hostile vehicle ■

Security & Counter Terror Expo



PSSA will be exhibiting at Security & Counter Terror on 19 – 20 April at Olympia, London.

Please come and visit us on Stand J81.

SECURITY & COUNTER TERROR EXPO
19-20 APRIL 2016 | OLYMPIA LONDON

PSSA Member News

Cova Security Gates Limited – receives ISO 9001:2015 certification from The British Assessment Bureau.

Following an assessment by the British Assessment Bureau in February 2016, Cova Security Gates Limited has successfully achieved certification to the recently updated and internationally recognised ISO 9001:2015 Quality Management Standard.

Cova Security Gates, founded in 1987, is a leading UK manufacturer of high quality perimeter security gates. Their aim is to always be one step ahead of competitors, and to give clients an ever-improving range of high quality perimeter security products, ready to meet their changing needs. Cova is committed to providing the highest quality goods, with all equipment manufactured in the UK as well as world class testing services carried out prior to instalment. ISO 9001 proves that organisations don't just talk the talk, but actively demonstrate they deliver a consistent high quality service, as verified by an independent third-party.

This rigorous assessment is backed by UKAS accreditation – United Kingdom Accreditation Service – which is supported by Government and carried out once a year, ensuring ISO certified organisations demonstrate continual improvement and ongoing compliance to the standard.

ISO 9001 involves the implementation of a Quality Management System (QMS), which enables organisations to formalise processes, resulting in improved performance – and as a result – improved customer satisfaction. Cova Security Gates are able to demonstrate they meet the very latest in global best practice

for quality management, with the new ISO 9001:2015 standard focusing on a risk-based approach and greater leadership involvement.

Leadership, risk and opportunity management are key drivers for Cova Security Gates, therefore they are immensely proud to be one of the first companies in the United Kingdom to be certified to this recently updated ISO standard.

ISO 9001 is only awarded to companies that continuously demonstrate quality design and product innovation, while constantly improving internal processes in order to work and deliver more efficiently, resulting in all employees to meeting the wider business strategy across the company.

Being ISO certified means Cova Security Gates customers can have confidence that they are 100% committed to producing innovative, high quality security products with the benefit of delivering outstanding customer service with continual review and improvement.

Cova Security Gates is now part of an elite club, as one of the first businesses in the United Kingdom to be awarded with the newest ISO 9001 standard, which was published in September 2015. Commenting on the brilliant achievement, Compliance Manager Jon Trott commented;

“This latest recognition is very exciting as it underlines our commitment to our customers and we are extremely proud of our experienced team and their efforts to ensure our standards remain the highest possible, in order to



ISO 9001:2015 Certification No.208101

embrace the changing needs of the business and industry.

Being ISO certified means Cova can continually be confident of our quality products and outstanding customer service to grow and drive the business for the future.”

About Cova Security Gates Limited

Cova Security Gates Limited - a leading manufacturer of quality perimeter security equipment, established 29 years.

From our UK manufacturing facility, Cova Security Gates design and manufacture bi-folding speed gates, sliding cantilevered gates, shallow mount and full depth road blockers, static bollards, rising bollards, barriers, pedestrian gates and turnstiles.

Our PAS68 crash rated range has been developed to counter vehicle borne explosive attacks to critical national infrastructure, high profile sites and businesses. ■

WE WANT YOUR NEWS & VIEWS!

We welcome suggestions and feedback on this newsletter and encourage any stories or news that you have.

Please send your feedback to Claire Kelly at admin@pssasecurity.org



PSSA Member News

Zaun Group on diplomatic mission



A fictional embassy secured by an integrated perimeter protection solution from the Zaun Group was the stand-out highlight of the 2016 Security & Policing (S&P) show.

The embassy mock-up was constructed with input from the Metropolitan Police's Security Liaison Unit and Parliamentary and Diplomatic Protection, which advises on the protection of embassies and other diplomatic missions.

Show visitors raved about the mock-up, designed to give a realistic impression of the many security elements deployed to protect diplomats and the buildings that they use.

Staff staged mock scenarios including a full security lock-down to make the live experience even more realistic at the annual UK Government security show at the FIVE venue in Farnborough from 8 – 10 March.

It is the UK's only secure event for police, law enforcement and security professionals tasked with security, civil protection and national resilience.

The Zaun Group pitched its integrated high security perimeter systems from a combined stand (B47) that housed a working demonstration including an SR2 rated gate, electric fencing, PIDs, CCTV and video analytics, prison mesh and post systems with razor coil toppings.



But the centrepiece embassy mock-up demonstrated far more coherently the integrated approach the group can uniquely offer, with both Perimeter Security Suppliers Association verified product and installation.

The comprehensive solution included Zaun's most intruder-resistant fencing, ArmaWeave, FST prison toppings from Binns, electric fencing and PIDs from Harper Chalice and multi-megapixel and HD video evidence from a series of HD CCTV cameras recorded and managed by EyeLynx's SharpView intelligent video surveillance system.

Over 350 companies exhibited at S&P, showcasing world leading technologies, products and solutions to police services, government departments, organisations and agencies from the UK and overseas.

Its global influence and 30-year heritage has made the event a cornerstone of the security calendar, bringing together international professionals and experts from Government, law enforcement, police services, CNI and Industry in a crucible of shared knowledge and experience. ■

PSSA Member News

DATES FOR THE DIARY

UNITED KINGDOM

Security & Counter Terror Expo 2016
19 – 20 April 2016
Olympia, London
www.counterterrorexpocom

SDW 2016
10 – 12 May 2016
Queen Elizabeth II Conference Centre,
Westminster, London
www.sdw2015.com

InfoSecurity Europe
7 – 9 June 2016
Olympia, London
www.infosecurityeurope.com

IFSEC International
21 – 23 June 2016
Olympia, London
www.ifsec.co.uk

Total Security Summit
17 – 18 October 2016
Whittlebury Hall Hotel & Spa,
Northamptonshire
<http://forumevents.co.uk/events>

Transport Security Expo
30 November – 1 December 2016
Olympia, London
www.transec.com

OVERSEAS

International Defence Exhibition 2016
12 – 15 May 2016
Bratislava, Slovakia
www.biztradeshows.com

OVERSEAS *Continued*

SECURITEC PERU
26 – 28 May 2016
Lima, Peru
www.thaiscorp.com

9th International Exhibition & Conference for Police and Special Equipment
7 – 9 June 2016
Leipzig, Germany
<https://gpec.de/index.php?id=2&L=1>

SecProTec East Africa 2016
12 – 14 July 2016
Nairobi, Kenya
www.secproteceastafrica.com

Security Exhibition & Conference
20 – 22 July 2016
Melbourne Convention & Exhibition
Centre, Australia
<http://securityexpo.com.au>

ME TransLog Expo 2016
5 – 7 September 2016
Oman International Exhibition Centre,
Sultanate of Oman
www.metranslog.com

Security-World Forum for security and Fire Prevention
27 – 30 September 2016
Essen, Germany
www.expodatabase.com

Mexico Corporate Security 2016 Forum
12 – 14 October 2016
Mexico City
www.mexicosecurityforum.com

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PSSA Members

ABC Fencing Ltd
Allens Fencing Ltd
ATG Access Ltd
Autogate Systems Ltd
Avon Barrier Corporation Ltd
Barkers Engineering Ltd
Bavak Perimeter Access Security Ltd
Binns Fencing Ltd
Cova Security Gates Ltd
Eagle Automation Ltd
The Fencing Partnership Ltd
Fensec Ltd
Frontier Pitts Ltd
Geoquip Worldwide
Hardstaff Barriers Ltd
Heald Ltd
Hesco Bastion Ltd
Highway Care Ltd
Horiba Mira Ltd
JB Corrie & Co Ltd
Littlewood Fencing Ltd
Marshalls Plc
TSP
Townscape Products Ltd
TRL
Zaun Ltd



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